

Disruption and Innovation Summit – Tuesday 26th February 2019

08:20	Registration and welcome coffee- Hotel Lobby & Exhibition Area
08:55	Chair's welcome address -Bellevue George Danner, President, Business Laboratory
09:00	SOLO Industry 4.0: realising the new generation of wealth creation Gain exclusive and actionable insight on when and where to invest to realize the best future opportunities, from the originator of the 4 th Industrial Revolution Henrik von Scheel, Originator of the 4th Industrial Revolution
09:45	SOLO Venture capital in lands of opportunity: emerging and frontier markets How do macro disrupters interact with technological innovation and what does this mean for private capital? Noor Sweid, Founder, Global Ventures, Chairperson, Middle East Venture Capital Association
10:15	PANEL Developing comprehensive digital strategies to create value and maximise returns: What's your own business strategy in a digital world? Considering the impact of digital disruption on your own operations: privacy concerns, cybersecurity threats and investor demands, and addressing your digital ecosystem to future-proof your enterprise. How can you make your firm more agile? Moderator: Panellists:
10:45	Morning coffee and networking break - Exhibition Area
11:15	SOLO AI is for trading what fire was for the cave men Exploring how Artificial Intelligence has become the game changer in trading by redefining risk and returns Peter Niedereichholz,
11:45	SOLO The new generation of robots Building a new generation of smart, collaborative robots that can build infrastructure, do mining and several other industrial tasks all with the same platform: But how do we design new approaches to learning and education so that workers have the resources to evolve alongside technology? Jim Keravala, CEO, Offworld Or: Panel Should private equity invest in tech? Does private equity need to do tech to survive in a changing world? Moderator: Henny Sender, FT Panellists tbc
12:15	PANEL Investment opportunities in AI: transforming the future? How can investors benefit from the technology and knowledge advancement of AI?
12:45	Networking lunch break and LP only lunch - LA Café, Exhibition Area, Winter Garden & Marlene Bar 13:00-14:00 LP Only Lunch-LA Café
14:30	PANEL LP innovation and syndication – what will the LP of the future look like? How can LPs find new opportunities together and evolve a collaborative model in both private and public markets? How realistic is the argument for larger LPs to syndicate together instead of bidding against each other to create a more efficient business model? Moderator: tbc Panellists: Alex Bangash, Founder, Trusted Insight
15:00	PANEL What is driving the trend for offering smaller funds with longer lives, targeting lower returns at lower risk and will it succeed? Dry powder has more than doubled since 2012 to over \$1.1 trillion. These new funds are supposed to be able to invest in different

	<p>types of companies that would not 'fit' in the GPs' traditional funds. What are these companies?</p> <p>Panellists: Speaker tbc, The Carlyle Group</p>
15:30	<p>Panel Technology - Disruption within the Supply Chain</p> <p>When new technology meets old industries, technology becomes a game changer, disintermediating incumbents in supply chains and disrupting traditional value chains. How is private capital achieving these transformations, partnering with strategics and building ecosystems?</p> <p>Moderator: Heinz Blennemann, Principal, Blennemann Family Investments</p> <p>Panellists: Uday Goyal, Founding Partner, Apis Partners Alastair Cooper, ADM Capital Tyson Woeste, Venture Partner, Fifth Wall Ventures</p>
16:00	Afternoon refreshments and networking break - Exhibition Area
16:30	<p>PANEL Assessing current and future portfolio companies from a digital perspective: how can digital advances create value?</p> <p>Incorporating digital's impact into the due diligence process: Understanding how potential portfolio companies are poised to manage digital disruption, from marketing, sales and customer care to intellectual property, data and security requirements, in order to fully calculate your risk and opportunity and enhance your portfolio company returns.</p> <p>Moderator: George Danner, President, Business Laboratory</p> <p>Panellists: Mike Rebeiro, Senior Adviser and Head of Digital and Innovation Commercial Competition, Macfarlanes</p>
17:00	<p>Panel Blockchain: disrupting the private equity model</p> <p>Examining the opportunities for deal execution, fundraising and investor relations: can blockchain lower transaction costs, increase access to capital markets globally, and enhance security throughout the whole transaction process?</p>
17:30	Chair's closing remarks Close of Summit Day
17:35 – 19:00	Summit networking drinks reception -Exhibition Area <i>NB entry strictly restricted to SuperReturn conference badge holders only</i>

German Private Equity Summit – Tuesday 26th February 2019	
08:40	Registration and welcome coffee - Hotel Lobby & Exhibition Area
09:10	Chair's welcome address - Charlottenberg Dörte M Höppner, COO, The Riverside Company
09:15	Keynote Interview Macroeconomic overview: Germany, powerhouse of Europe or just a fairy tale of a rich country? Assessing the reasons behind Germany's appeal as the most stable and predictable European economy Dr Daniel Stelter, Founder, "Beyond the Obvious" Interviewed by: Hans Albrecht, Founding Partner & Managing Director, Nordwind Capital Partners
09:45	Panel What's next for the German private equity market? What are the reasons behind the robust appetite for German private assets and the increased deal volume and where do the best opportunities lie? What are the implications of rising debt levels and easing terms for private equity? Moderator: tbc Panellists: Michael Phillips, Managing Director, Castik Capital Manuel Hertweck, Managing Partner, Capiton AG Anja Bicklmeyer, Triton tbc Jörg Rockenhäuser, Managing Partner Germany, Permira
10:15	Panel LP perspectives: seeking closer GP relationships To what extent are German investors moving away from the fund of funds approach and going more directly into funds? How successful is the co-investment model and how should investors strike the right balance between direct, secondary and fund commitments? Moderator: Dörte M Höppner, COO, The Riverside Company Panellists: Wendelin Thönes, Director, Fund Investments, Allianz Capital Partners Maria Sanz, Partner, Co-Head of Private Equity, Yielco TBC Verena Kempe, Feri Advisors

	Marco Yanar from Signal Iduna tbc
11:00	Morning coffee and networking break - Exhibition Area
11:30	Keynote Address Jörg Rocholl of ESMT in Berlin tbc
12:00	Panel Update on Mittelstand Is the younger generation of founders and entrepreneurs in the German Mittelstand finally accepting private equity as a source of financing? Will there be a wave of transactions in the imminent future and how can firms be best positioned to take advantage? Panellists, Ulf von Haacke, Managing Director, Head of Germany, 3i
12.30	Panel Getting creative in the German market How do successful GPs generate proprietary deal flow? Examining the growing trend for innovative buy and build models and minority deals with entrepreneurs Panellists: Dr. Michael Petersen, Managing Partner, Cross Equity Partners AG
13.00	Networking lunch break and LP only lunch - LA Café, Exhibition Area, Winter Garden & Marlene Bar 13:00-14:00 LP Only Lunch-LA Café
13:55	Afternoon Chair
14:00	Solo Latest on ESG: integrating sustainability in investments Promoting the integration of ESG aspects into the investment process and risk management: How have the latest European Commission initiatives affected the industry?
14:30	Panel Regulation panel The demand for greater transparency from the German investor community as LPs diversify into private debt, infrastructure and increase their activity in secondaries and GPs lead more restructurings. What is the latest update on regulation?
15:00	Panel LP outlook To what extent are domestic investors increasing their allocations to private equity, what are the reasons for this and how can GPs gain access to local LPs? Is the inherent conservatism in the market being tempered, and what opportunities will this provide in the future?
15:30	Afternoon refreshments and networking break - Exhibition Area
16:00	Panel Benchmarking the German Tech/VC scene in a European context How is the VC ecosystem evolving in Germany and what does this mean for investors? What themes will deliver the most exciting returns over the next few years?
16:30	Panel Growing infrastructure opportunities in Germany Assessing the best infrastructure opportunities in the German market: Is there a blurring of distinctions between infrastructure and private equity assets and how should LPs spread their allocations?
17:00	Panel Raised ambitions in the German fundraising market: hitting the hard caps What are the reasons behind smaller funds raising more and doing it more quickly? How should LPs select their investments when faced with so much market liquidity? Britta Lindhorst, Managing Director, Head of European Investments, HQ Capital
17:30	Chair's closing remarks Close of Summit Day
17:35 – 19:00	Summit networking drinks reception – Exhibition Area <i>NB entry strictly restricted to SuperReturn conference badge holders only</i>

Private Debt Summit - Tuesday 26th February 2019

08:15	Registration and welcome coffee - Hotel Lobby & Exhibition Area
08:40	Chair's welcome address - Potsdam III Anthony Fobel , Managing Partner, Head of Private Debt, BlueBay Asset Management
08:50	Opening address: the view from the peak of leveraged credit Peak funding conditions, peak leverage, peak covenants, default rates at the trough; is that a wall in the distance? Ed Eyerman , Fitch Ratings
09:15	Panel Where are we in the economic cycle? Preparing for a post Brexit private debt market Will there be a downturn and how will it affect the private debt asset class, which is yet to be tested in a stressed market? How would firms deal with having to take a direct role in managing distressed companies, how is the industry looking at current and future allocations, what strategies should GPs be deploying now to prepare, and who is best placed to survive? Moderator: Anthony Fobel , Managing Partner, Head of Private Debt, BlueBay Asset Management Panellists: Robin Doumar , <i>Managing Partner, Park Square Capital</i> Andrew Konopelski , <i>Partner, Head of Credit Strategies, EQT Credit</i> Susan Kasser , <i>Co-Head, Private Credit, Neuberger Berman</i>

09:45	<p style="text-align: center;">Panel</p> <p style="text-align: center;">Capital deployment in the current environment</p> <p>Maintaining the optimum balance between strong deal flow and quality of returns: What about rising interest rates? What strategies and regions provide outsized returns today? Is competition pushing managers to take on more risk than they should? How can managers outperform competition?</p> <p>Moderator:</p> <p style="text-align: center;">Frédéric Nadal, CEO, MVCredit</p> <p>Panellists:</p> <p style="text-align: center;">Benoit Durteste, Chief Investment Officer & Chief Executive Officer, Intermediate Capital Group Jaime Prieto, Co-Founder and Managing Partner, Kartesia Speaker TBC, Apera Speaker tbc, Chorus Capital</p>
10:15	<p style="text-align: center;">Panel</p> <p style="text-align: center;">Effects of the private credit glut: has Europe's direct lending market reached saturation point?</p> <p>Is the European private credit market ripe for consolidation? Will the record numbers of firms entering the market make a shake-out inevitable, as big players continue to secure investments and hoover up capital while smaller operators struggle to eke out a niche?</p> <p>Moderator TBC</p> <p>Panellists:</p> <p style="text-align: center;">Blair Jacobson, Ares tbc James Greenwood, CEO, Permira Debt Speaker tbc, Alcentra</p>
10:45	<p style="text-align: center;">Morning coffee and networking break - Exhibition Area</p>
11:15	<p style="text-align: center;">SOLO PRESENTATION</p>
11:40	<p style="text-align: center;">Predictions on the performance of the asset class over the next 12 months</p> <p>What are dry powder deployment expectations? Which strategies will over and under-perform and why? Are the large players becoming increasingly like banks, what does this mean for investors, and how can investors protect themselves if economic conditions worsen?</p> <p>Moderator:</p> <p style="text-align: center;">Tod Trabocco, Cambridge Associates</p> <p>Panellists:</p> <p style="text-align: center;">Mark Jenkins, Head of Global Credit, The Carlyle Group Alan M. Schrage, Portfolio Manager & Senior Partner, Oakhill Advisors Mike Ewald, Bain Credit</p>
12:10	<p style="text-align: center;">Panel</p> <p style="text-align: center;">Update on financing mid market deals</p> <p>How can mid market players find an attractive niche to stand out in the competitive environment? What new products, regions and strategies are being developed and which offer the best risk-adjusted returns in the current competitive environment and why? Will more firms lend to companies not backed by private equity in the future?</p> <p>Moderator:</p> <p style="text-align: center;">Ted Koenig, Monroe Capital</p> <p>Panellists:</p> <p style="text-align: center;">Paolo Pendenza, Head of Private Debt, EQUITA SIM S.p.A</p>
12:40	<p style="text-align: center;">Panel</p> <p style="text-align: center;">LP perspectives on allocation to private debt</p> <p>Assessing the returns for long term direct lending programmes: what growth have LPs seen, how has increased leverage affected pricing? Will supply and demand compress the arbitrage? Are we nearly at the top of the credit cycle? If so, does private debt continue to look attractive to investors and why?</p> <p>What effect will market volatility, interest rate increases and increased competition for deals have on investor sentiment?</p> <p>Moderator:</p> <p style="text-align: center;">Sanjay Mistry, PPF?</p> <p>Panellists:</p> <p style="text-align: center;">Dr Chris Gort, SIGLO Zurich Brian Olvany, Zurich Insurance Trevor Castledine, LPP John Bohill, Stepstone</p>

13:10	Networking lunch break and LP only lunch - LA Café, Exhibition Area, Winter Garden & Marlene Bar 13:00-14:00 LP Only Lunch-LA Café
14:05	Afternoon Chair
14:10	<p>Panel</p> <p>What are the pros and cons of lending to non-sponsor companies compared to sponsored lending?</p> <p>What are the benefits of “pure play” sponsorless lending funds for LPs? What is holding back direct lending funds from scaling up their direct corporate lending activity? How can the direct lending market break out of the private equity trench and start to connect meaningfully with small and mid-sized companies?</p> <p>Moderator: Darius J. Mozaffarian, Co-President, White Oak</p> <p>Panellists: Paul Shea, Beechbrook Timo Hara, Certior Capital Sengal Selassie, Co-Founder and Managing Partner, Brightwood Capital Advisors</p>
14:40	<p>Panel</p> <p>How are institutional investors’ understanding of private debt as an asset class evolving?</p> <p>How are investors building the capabilities and resources to maximise the effectiveness of their allocation to private debt? What are LPs’ biggest concerns when they seek to allocate? What credit strategies are most appealing, what are their return expectations and are they favouring single lender or multi lender strategies?</p> <p>Moderator: James Newsome, Arbour Partners</p> <p>Panellists: Deborah Zurkow - Head of Alternatives, Allianz Ingrid Neitsch, Head of Strategic Credit, Aberdeen Standard Patrick Suchy, Director, Alternative Investments Markets, Germany & Austria, HSBC Deutschland Michael Kebbel, Talanx Insurance</p>
15:10	<p>Panel</p> <p>Specialised Credit Strategies</p> <p>As generalist / corporate private debt strategies mature and see more competition, credit strategies have increasingly specialized in order to differentiate themselves. How does this differentiation lead to higher returns, and is the accompanying loss in diversification a concern?</p> <p>Panellists: Maurizio Petitbon, Kreos Capital (tbc) Jan Robard, Whitehorse Liquidity (tbc)</p>
15:40	Afternoon refreshments & networking break - Exhibition Area
16:10	<p>Technology and innovations in income strategies</p> <p>What are the new tech trends predicted to disrupt global markets as we know them? How can forward thinking lenders harness these trends for their own advantage?</p> <p>Moderator: Heinz Blennemann, Principal, Blennemann Family Investments</p> <p>Panellists: Jamie Ford, Vista Equity Partners tbc Michael Weinmann, CRG Healthcare Richard Fitzgerald, CapitalSpring Dr. Gabriella Kindert, Head of Alternative Credit, NN Investment Partners</p>
16:40	<p>Panel</p> <p>Current appetite for co-investments in private debt</p> <p>Examining the attractiveness of using co investments in private debt for both LP and GPs</p> <p>Moderator: Börge Grauel, Managing Director, Yielco</p> <p>Panellists:</p>
17:10	<p>Panel</p> <p>Direct lending 2.0: How credible as a long-term competitor are peer to peer lending platforms?</p> <p>Assessing the advantages of market place lenders in comparison to sponsorless credit. When should LPs consider using these SME platforms and what benefits do they offer?</p>

	<p>Panellists: Victoria van Lennep, Co-Founder, Lendable Derek Butler, Chairman and CEO, Gridfinance (tbc)</p>
17:40	Chair's closing remarks- Close of Summit Day
17:45-19:00	Summit networking drinks reception - Exhibition Area

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Real Assets Summit-Tuesday 26th February 2019

08:45	Registration and welcome coffee - Hotel Lobby & Exhibition Area
09:25	Chair's welcome address
09:30	<p style="text-align: center;">Solo / interview 2019 global outlook for real assets: where is the smart money heading? Marcel van Poecke, Managing Director, Carlyle International Energy Partners</p>
10.00	<p style="text-align: center;">Panel Real assets "best ideas" debate: which asset classes, investment strategies and geographies will lead the markets and why? Which real assets opportunities are most appealing? To what extent will loan origination become harder and deal funding less certain?</p>
11.00	Morning coffee and networking break - Exhibition Area
11.30	<p style="text-align: center;">Panel Co-investments and direct investments What are the effects of heavy competition in core assets as more investors transition to direct investments? How are platforms and partnerships allowing investors to acquire direct expertise? Panellists: Ralph Berg, Global Head of Infrastructure, OMERS Chris Manser, Head of Infrastructure, Swiss Life</p>
12.00	<p style="text-align: center;">Keynote address Opportunities in a Changing Energy Landscape Greg Beard, Global Head of Natural Resources, Apollo Global Management</p>
12.30	<p style="text-align: center;">Panel LP strategies for 2019: what are the drivers of investor interest in real assets and where will they be putting their capital to work? LP considerations when constructing an optimum real asset portfolio: what are the best strategies, geographies, sectors and property types? Are pure-play or diversified funds a better fit for your portfolio? Are LPs bullish on private equity infrastructure as a long-term investment or are we nearing the top of the market cycle? Moderator: tbc Panellists: Andrea Echberg, Partner and European Head of Infrastructure and Real Assets, Pantheon Dominik von Scheven, HSBC Alternative Investments</p>
13.00	<p style="text-align: center;">Networking lunch break and LP only lunch - LA Café, Exhibition Area, Winter Garden & Marlene Bar 13:00-14:00 LP Only Lunch-LA Café</p>
14.00	<p style="text-align: center;">Solo Data presentation: benchmarking private infrastructure performance Challenges of benchmarking with a relative lack of vintage year comparison data Sarah Tame, Associate Director, EDHEC Infrastructure Institute</p>
14.30	<p style="text-align: center;">Solo The shifting energy landscape: How is technology revolutionising the energy sector? Examining how technology is driving the confluence of cost and sustainability to provide new investment models and market opportunities Tom Murley, Founder and Principal Consultant, Two Lights Energy Advisors</p>
14.45	<p style="text-align: center;">Panel Digitalisation of the energy sector: What does this mean for infrastructure investing? Where do the best opportunities lie for investors and what are the risks in this new and dynamic world? Moderator:</p>

	<p>Tom Murley, Founder, Two Lights Energy</p> <p>Panellists:</p> <p>Ethan Levine, Commonfund</p>
15:30	Afternoon refreshments & networking break - Exhibition Area
16:00	<p>Panel</p> <p>What is the current state of play in renewables?</p> <p>Analysing global investment trends in the renewables sector: where is the smart money going, and what are the hottest sectors within renewables? Exploring the best strategies in deploying capital. How do you compare opportunities between developed markets and emerging markets?</p> <p>Moderator:</p> <p>Panellists:</p> <p>Verena Kempe, Co-Head Private Equity, Feri Trust</p> <p>Mortimer Menzel, Partner, Augusta Co</p> <p>Antonio Guinea, Managing Director, Altamar Infraestructuras</p> <p>Scott Brown, CEO, New Energy Capital Partners</p>
16:30	<p>Panel</p> <p>Infrastructure debt: frothy but still a strong asset class?</p> <p>Assessing the merits of debt funds and the reason for their appeal to investors: What is the outlook for pricing and supply, what does the next generation of debt products look like?</p>
17:00	<p>Opportunities in power</p> <p>Comparing and contrasting opportunities in power versus oil and gas</p> <p>Panellists:</p> <p>Waleed Elgohary, Senior Principal, Energy & Resources, CPPIB</p>
17:30	<p>Chairman's closing remarks</p> <p>Close of Summit Day</p>
17:35-19:00	<p>Summit networking drinks reception - Exhibition Area</p> <p><i>NB entry strictly restricted to SuperReturn conference badge holders only</i></p>

Integrating ESG Into Private Equity Summit-Tuesday 26 February 2019	
08:40	Registration & coffee - Hotel Lobby & Exhibition Area
09:10	Chair's welcome address - Tiergarten
09:15	ESG's growing influence: Is a mind-shift taking place in the private equity industry? What is driving the growth of ESG investing and what role does private equity have to play?
	How do you ensure management buy-in for ESG? Which managers are genuinely integrating ESG into a private equity strategy? How can ESG form part of the core investment DNA and value creation process?
10:35	Morning Coffee - Exhibition Area
11:15	Can ESG add alpha? To what extent does ESG integration significantly improve risk adjusted portfolio returns? How does applying an ESG lens to the investing process help manage risk? Panellists: Ethan Levine, Commonfund
11:50	How to measure the depth of a manager's commitment to ESG investing principles An explanation of the four-factor model Mercer
12:30	Networking Lunch Break - LA Café, Exhibition Area, Winter Garden & Marlene Bar <i>13:00-14:00 LP Only Lunch; LA Café</i>
14:00	LP Views: do responsible investments create value for investors? How important is it for LPs to incorporate ESG into investment analysis, decision-making and monitoring? How have LP expectations evolved over the past ten years and how do expectations vary dependant on the size and location of the LP? What is the role of ESG in fundraising?
14:40	SOLO Organisational culture and ESG Walking the talk: the importance of visible leadership Adam Black, Collier Capital
15:20	Afternoon Tea -Exhibition Area
16:00	ESG due diligence & traditional due diligence: should they be combined or a separate process? To what extent does the depth and quality vary? what should you outsource?
16:30	Impact investing and ESG Where do you draw the line or should we?
17:00	Chair's closing remarks Close of Summit Day
17:05 - 19:00	Summit Networking Drinks Reception - Exhibition Area <i>NB entry strictly restricted to SuperReturn conference badge holders only</i>